

INVESTOR PRESENATION - MAY 2025

## RENOWORKS.COM

Transforming remodel uncertainty around design into confident decisions and high quality leads

RENOWORKS SOFTWARE, INC. (TSXV:RW | OTC: ROWKF)

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#### **RENOWORKS SOFTWARE**

# TRANSFORMING REMODEL UNCERTAINTY AROUND DESIGN INTO CONFIDENT DECISIONS AND HIGH QUALITY LEADS

- Who We Are: Renoworks Software is a leading provider of Al-driven visualization and design solutions for the building construction and remodelling industry.
- What We Do: We help manufacturers, distributors, contractors, and homeowners streamline the remodel process through interactive design tools and digital experiences.
- Our Reach: Trusted by over 350 manufacturers and industry partners across North America.
- Why It Matters: Our platform drives customer engagement, increases product specification, and accelerates decision-making

#### Financials Overview

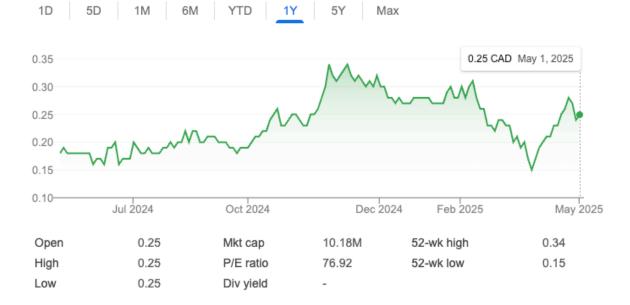
# TIGHT CAPITAL STRUCTURE & HIGH INSIDER OWNERSHIP

Market Summary > RenoWorks Software Inc.

 $0.25 \, \text{CAD}$ 

+0.07 (38.89%) ↑ past year

May 1, 4:00 p.m. EDT • Disclaimer

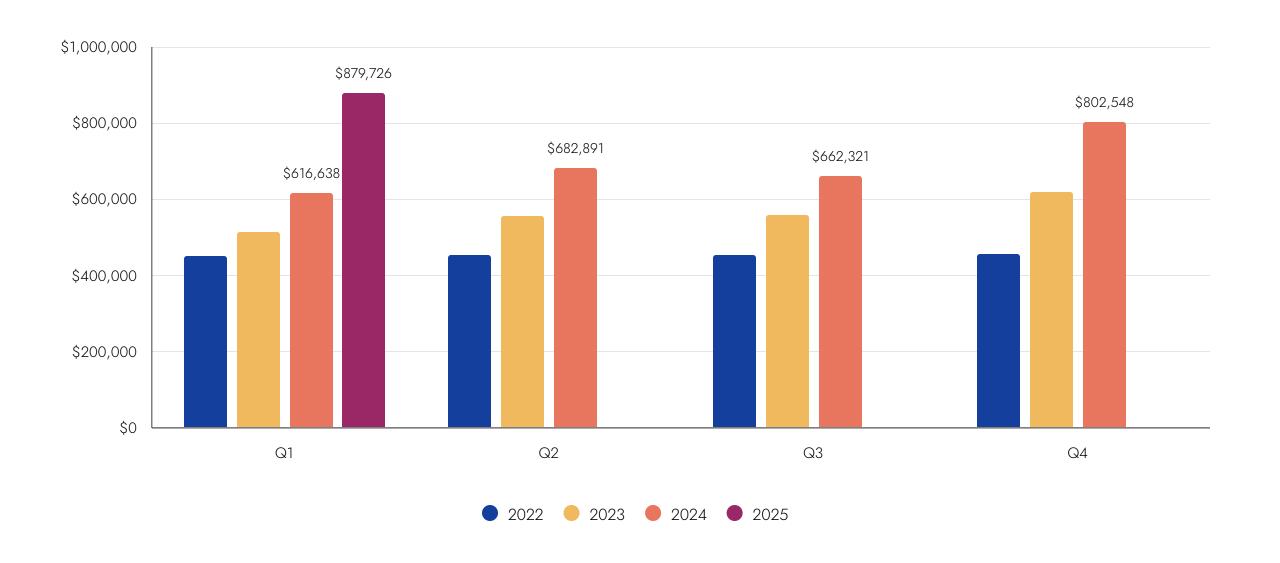


SYMBOL:	TSX.V: RW; Pink: ROWKF		
Shares Outstanding (Basic):	40,664,635		
Options (Average Price - \$0.34):	2,994,500		
Warrants:	805,000 @ \$0.60 (Oct. 20, 2025)		
Shares Outstanding (Fully Diluted):	44,464,135		
Insiders:	43% +		
Market Cap (May 1, 2025):	\$10.17M		
Year High/Low:	\$0.15 / \$0.34		
Cash Balance (December 31, '24):	\$1,536,371		
Margins (Avg.):	74%		
2024 Revenue	\$6,942,578		
2024 Recurring Revenue	\$2,764,398		
2024 Net Profit	\$133,058		

## Q1 2025 vs Q1 2024

	Q1 2025	Q1 2024	Q/Q Change
REVENUE	\$1,847,981	\$1,479,390	+25%
GROSS MARGIN	75%	75%	no change
RECURRING REVENUE	\$879,726	\$616,638	+43%
NET PROFIT	\$67,092	(\$125,753)	+153%
	Mar 31, 2025	Dec 31, 2024	Change
CASH	\$1,174,750	\$1,536,671	-\$361,921
ACCOUNTS RECEIVABLE	\$947,347	\$547,746	+\$399,601
DEFERRED REVENUE	\$2,467,251	\$2,519,797 -\$52,546	

## **CUMULATIVE QUARTERLY RECURRING REVENUE**



## **INDUSTRY PROBLEM**

THE HOME REMODEL INDUSTRY FACES TWO MAJOR CHALLENGES:

- 1. HOMEOWNERS STRUGGLE TO VISUALIZE THEIR REMODEL PROJECTS, LEADING TO HESITATION AND DELAYS.
- 2. MANUFACTURERS AND REMODELERS STRUGGLE TO CONVERT HOMEOWNER ENGAGEMENT INTO HIGH-QUALITY LEADS

## THE RENOWORKS SOLUTION

BY PROVIDING AN ENGAGING HOMEOWNER DESIGN TOOL, WE CAPTURE & QUALIFY HOMEOWNER LEADS FOR OUR CUSTOMERS USING VISUALIZATION, DATA SCIENCE, AND ARTIFICIAL INTELLIGENCE.

## OVER US \$500 BILLION INDUSTRY

Home Remodelling Market Still Strong and up over historical avarages



# THE USERS OF OUR PLATFORM

#### **HOMOWNERS**

Homeowners use Renoworks software to visualize home renovations by applying new products and designs to photos of their own homes.



"I AM A HOMEOWNER WHO'S ROOFER IS
INSTALLING TAMKO. MY WIFE AND I USED THE SITE
TODAY. IT'S RAINING SO I HAD MORE TROUBLE
FINDING A GOOD PICTURE OF THE HOUSE THAN I
HAD USING THE SITE AND ITS SOFTWARE.
IN 20 MINUTES WE WERE ABLE TO CHOOSE
OUR COLOR (RUSTIC REDWOOD.) IT WAS QUICK,
FUN AND GAVE US THE CONFIDENCE THAT THE
COLOR WE CHOSE IS THE RIGHT COLOR FOR
OUR HOUSE.
GREAT EFFORT!!! FOUR STARS.





Jim Johnson Joplin, MS

## HOMEOWNERS BY THE NUMBERS

HOMEOWNER VISTS

3.5M / YEAR

AVERAGE TIME SPENT ON A RENOWORKS DESIGNER

19+ MINS

HOMEOWNER LEAD CONVERSION RATE

5% TO 38%

# of Leads per Year

350K+ LEADS

## RENOWORKS CUSTOMERS



## **Enterprise Manufacturers and Distributors**

Manufacturers and distributors use Renoworks software to showcase their products, generate leads, and support customers with interactive design tools.



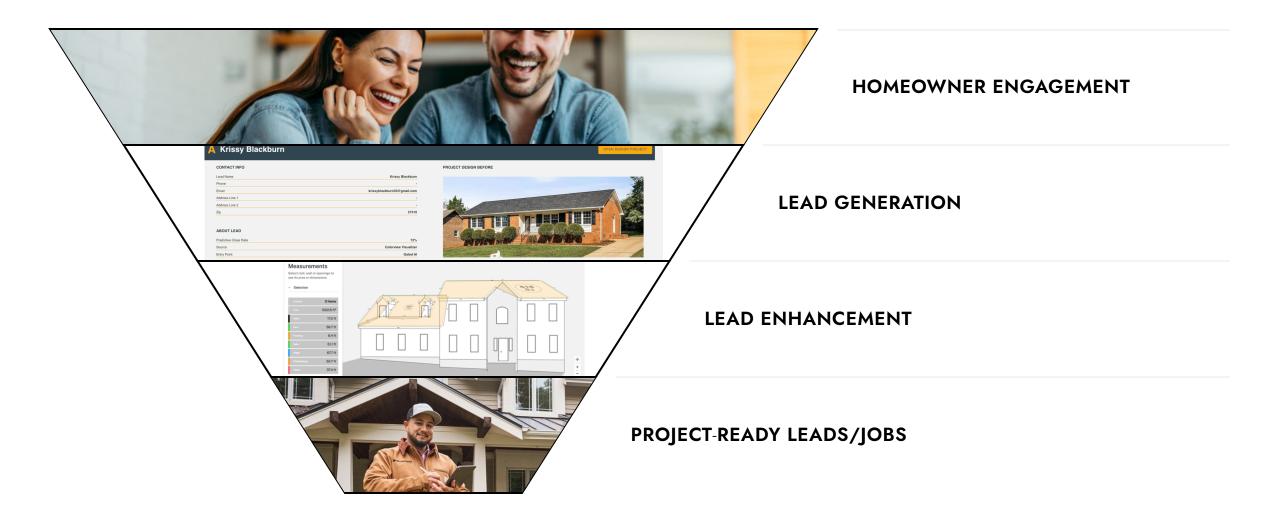
## **Pro Exterior Contractors/Painters**

Delivering high quality and simple design tools to help Contractors win more business. Additionally, provide Contractors with Leads when Homeowners engage on Contractors websites or Manufacturer websites where they receive leads.

## TOTAL ADDRESSABLE MARKET AND BUSINESS MODEL

	ENTER	RW PRO			
	Manufacturers	Distributors	Exterior Contractors / Painter		
TAM in North America	600	1,500	443,000		
Renoworks Market Share	350	25	295		
	BUSINESS MODEL				
Implementation Revenue (USD)	\$9K to \$500K	\$9K to \$25K	\$0 to \$500		
ARR (USD)	\$6K to \$250K / year	\$6K to \$50K / year	\$1K to \$15K / year		

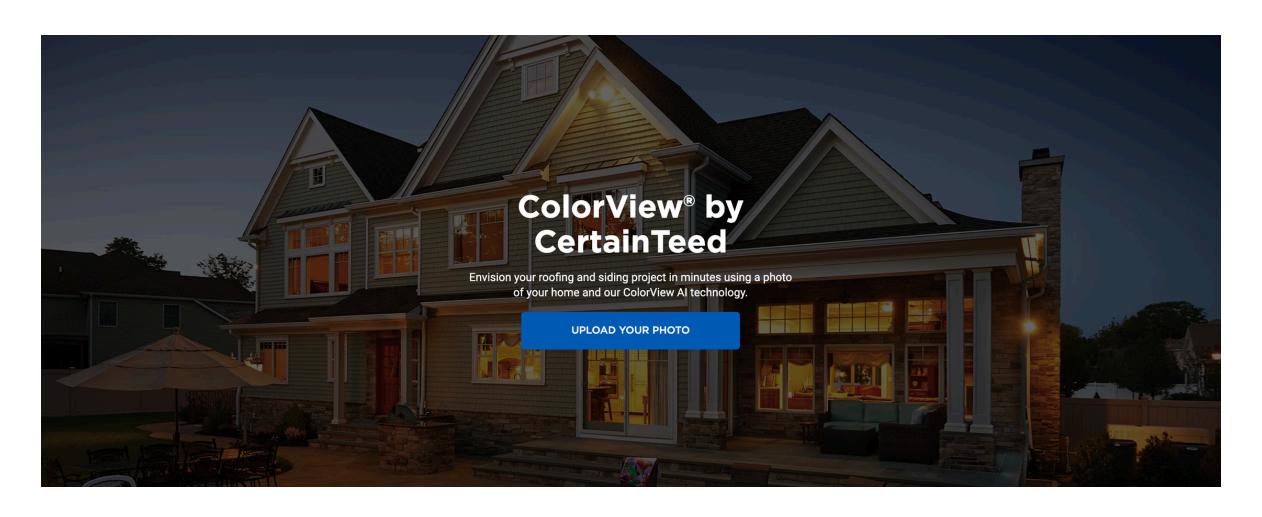
## RENOWORKS HOMEOWNER LEAD FUNNEL



## ENTERPRISE OFFERING

## RENOWORKS - ENTERPRISE VISUALIZER

Homeowner Engagement and Lead Capture for the Manufacturer



## RW PRO OFFERING

## RENOWORKS PRO - CONTRACTOR VISUALIZER

Homeowner Engagement, Lead Generation, and a Sales Closing Tool for the Remodel Pro



#### **WINDOWS**

Accessorize your home's exterior with the industry's highest quality doors and windows. Create a strong first impression with a beautiful new entryway while increasing your home's energy efficiency with our superior selection of windows.

WINDOW INSTALLATION

#### SIDING

At Xtreme Exteriors, siding is our bread and butter. We're the top James Hardie siding installers in the Midwest, and we offer a wide range of siding options to help you achieve the perfect look that will stand the test of time.

SIDING INSTALLATION

#### **ROOFING**

Your roof protects your home, your family, and your belongings. Strengthen your home's first line of defense, while adding exceptional curb appeal, with professional roofing services from our team of seasoned professionals.

ROOFING SERVICES

#### **COMPOSITE DECKS**

Adding a deck is the perfect way to expand your home's footprint while creating a unique space for gathering, grilling, and relaxing. Xtreme Exteriors is the go-to deck builder in the Midwest for discerning homeowners looking to add form and function to their outdoor space.

COMPOSITE DECKS



## DREAM IT. SEE IT.

Discover your home's potential with our design visualizer. Let your imagination run wild. Your home's new look is just a click away.

DESIGN YOUR DREAM HOME







FINANCING OPTIONS



## **TRY OUR SIDING VISUALIZER!**

Giving your home a facelift should be a fun process, not a stressful one. While it's simple enough to identify siding colors and styles you like, it can be difficult to visualize how it will ultimately look once it's covering your entire home. Wouldn't it be nice if you could try on new siding the way you can new clothes and shoes?

With our siding visualizer, you can do just that! Our online app lets you test out different types of siding, roofing, and other home exterior features before making any purchases. It's simple to use and totally free!

## ACCELERATING REVENUE GROWTH PROFILE

- Strong and growing recurring revenue
- Broad-based growth across all business segments - Enterprise and RW PRO
- Strong underlying margin profile built to scale
- Solid balance sheet with net cash position
- Invested to grow platform for integration with partners, and sales and marketing

#### FY 2024 vs FY 2023 and 2025 Goals

	FY 2024	FY 2023	Y/Y	2025 GOALS
REVENUE	\$6,942,578	\$6,292,601	+10%	+20%
GROSS MARGIN	74%	70%	+400bps	same or increase
RECURRING REVENUE	\$2,764,398	\$2,251,019	+23%	+30%
CASH	\$1,536,371	\$891,122	+72%	neutral
DEFERRED REVENUE	\$2,519,797	\$1,633,394	+54%	neutral or increase



## STRONG POSITION TO ACHIEVE GOALS

#### • Strong Industry Partnerships

Trusted by leading building product manufacturers, distributors, and remodelers.

## • Proven Technology & Platform

3M+ visualizations rendered annually with scalable SaaS and enterprise solutions.

#### Al & Data-Driven Innovation

Leveraging visualization, AI, and homeowner behavior data to enhance conversion and lead quality.

### Recurring Revenue Growth

Established SaaS revenue model with expanding customer base and upsell opportunities.

### Accelerating Digital Adoption

Homeowners and professionals increasingly demand digital-first design and decision tools.

#### Massive Market Opportunity

Serving the \$500B+ North American home renovation industry with growing demand for digital solutions.

# THANK-YOU DOUG VICKERSON CEO

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